

India: new Closed-die Forging Capabilities available to Aubert & Duval Customers

You will find enclosed the Press Release (UK and French versions) sent out to specialized magazines.

It heralds the new Indian joint-venture equally shared between Aubert & Duval, French Setforge (Farinia Group) and Indian QuEST Global Manufacturing. Hence the name SQuAD as an acronym of the 3 companies.

A new offering for SQuAD + Setforge

This investment extends AD forging capabilities for small and medium-size parts (steel, superalloys, titanium, aluminum), in the following markets: aerospace, automotive, defense, land-based turbines and oil & gas.

SQuAD forging equipment consists mainly in :

- a 1,200 T closed-die screw press
- a 10,000 T closed-die hydraulic press



Forging operations to start early 2013.

Typical examples of what can be produced at SQuAD can be seen at http://squadforge.com/?page_id=902

This investment will also complement Setforge forging equipment which can be visited at the following address: <http://www.farinia.info/page/forging-presses>

The Aubert & Duval sales network is in charge of promoting **both SQuAD and Setforge closed-die forging offering**, the following way:

Aerospace Market

As a general rule the AD sales organisation is exclusively in charge, with the exception of the following list of customers remaining under Setforge sales network responsibility:

Customers outside Aubert & Duval scope (Setforge only)			
Messier-Bugatti-Dowty (Wheels and Brakes Division)	Eaton	Durual	DAHER-SOCATA
Messier Hydraulics	NOVINTEC	SOFOP	SPMA
Goodrich Actuation Systems	MECAFI	SODAPEM	
Fusoh Aviation	BRONZAVIA	SUMPAR	

Other Markets (automotive, defense, land-based turbines, oil & gas)
 For a more effective penetration, we will use a multi-approach, all partners promoting the SQuAD and Setforge offerings in parallel.

As a summary:

Promotion of SQuAD and Setforge closed-die forgings outside India		
Aerospace Market		Other Markets
Defined list	Other customers	
Setforge exclusive	AD exclusive	Multi-approach

Where to send your RFQs

During the launch period, Arnaud Ragain is in charge of coordinating the action, whatever the market of application. Therefore please direct all your questions to him.

We rely on your support to promote actively this new opportunity.

Nicolas Pérot