

## A Yatou User's Manual now available in English !



Over the years, Yatou has proved as a very useful tool for **the sales follow-up**. Unfortunately this software has been, so far, only accessible to those sales staff having a minimum command of French. With AD sales force extension towards more and more non-speaking French colleagues, it has appeared essential to have this tool usable by everyone, hence the need for an English translation of the user's manual until a full English Yatou version is available.

Close cash monitoring being key for company's development, an English version has been even more needed for **the financial part** where Yatou has been very instrumental in the control of customers' credit.

We therefore offer you the possibility to access 3 manuals:

- ***"My favorite screen" (in Yatou4)***

This screen displays the favorite customers you have selected and added for a daily follow up. For each customer you have access to 7 buttons: key figures, Credit risk, Overdues/Not yet due, Customer follow-up, Customer information, Turnover and Orders.

- ***"The follow-up of the 2009-2010 budget build-up" screen (screen 301 in Yatou5, Commercial Department)***

This screen allows you to do the yearly commercial and budgetary follow-up in accordance with all the commercial and industrial research axes desired.

- ***"Multicriteria research screens" (in Yatou4)***

This screen allows you to search customers' payment situation, according to 3 criteria: on payment terms, on overdues and on customer Coface risk.

These manuals are accessible at the following Tatou link: "[Yatou User Manual](#)"

In case of difficulties, please let us know immediately.

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