



Powder Metallurgy hipped parts now a 'regular' component of Aubert & Duval Offer

After the latest announcement by Philippe Gundermann and Victor Polard of the organisation of Gas-atomized powder sales within the Eramet Alloys Division, PM Hipped NNS and bimetal parts can be considered as a regular component of AD offer.

This means that all RFQs have to be sent to the Market/Account Manager in charge, namely

- Pierre Rega for aero-engines
- Cathy Sentenac for gas turbines
- Jean-Pascal Hesse for nuclear energy
- Grégor Philippe for oil & gas
- Frédéric Cenac for tooling
- Jean-Philippe Planchon for automotive industry
- and Didier Lavèze for pumps and specialties
- Other Market/Account Managers to be designated when necessary

Whenever possible, complete and send the attached documents to support your RFQ :

- a .doc file : hipped NNS opportunity profile card
- an Excel spreadsheet detailing the main physical characteristics of the product required

As regards the offering and potential applications, a large share of the AD sales network and Market / Account Managers have been trained on April 1st, or on subsequent local trainings in Asia and in Germany. An other training day will be organised later on. If you wish to attend it, please get yourself registered with Nathalie Bourgis.

For those who could not attend any training so far, please find enclosed a .ppt summary of the offering.

The Market/Account Managers in charge will contact you to review the situation on a systematic basis.

Jean-Christophe Andlauer