



(3) Bingots are proposed exclusively in random lengths; 1 to 3 bingots per ingot according to the diameter

- 1 x 762mm bingot @ 6.4 tonnes
- 2 x 508mm bingots @ 3.2 tonnes
- 3 x 406mm bingots @ 2.2 tonnes)

(4) Logistical conditions have to be explained:

2 solutions could work:

- annual order book, received 6 months before the beginning of the year.
- firm orders (lead-time + 2 weeks) and flexible period with limits of flexibility over an additional 12 weeks with a rolling forecast on 1 year.

Definition of 10% is to be applied on firm and flexible orders.

#### MOQ:

- Bingot: as per above comment 3

- Billets: 2 Tonnes minimum to be adjusted according to yield per diameter (+/-10%) and multiples thereof

Tolerance on quantity: +/- 10%

**Table A2 :**

Charges for carriage and Insurance				
From Region	Destination	Currency	Price	Unit of measure
France	United Kingdom	Euro	0.2	€/kg for weight from 2 to 5 tons per shipment
France	United Kingdom	Euro	0	€/kg for weight over 5 tons per shipment
France	Europe (ex UK)	Euro	0	€/kg for weight over 2 tons
France	USA East Cost (CIF Seaport)	Euro	0.95	€/kg for weight from 2 to 5 tons per shipment
France	USA East Cost (CIF Seaport)	Euro	0.54	€/kg for weight over 5 tons per shipment
France	USA West Cost (CIF Seaport)	Euro	1.04	€/kg for weight from 2 to 5 tons per shipment
France	USA West Cost (CIF Seaport)	Euro	0.63	€/kg for weight over 5 tons per shipment
France	China ( CiF Shangai)	Euro	0.83	€/kg for weight from 2 to 5 tons per shipment
France	China ( CiF Shangai)	Euro	0.42	€/kg for weight over 5 tons per shipment
France	Japan (CIF Seaport)	Euro	0.85	€/kg for weight from 2 to 5 tons per shipment
France	Japan (CIF Seaport)	Euro	0.54	€/kg for weight over 5 tons per shipment

**Tables A3 and A4 :**

#### Charges for Cutting to size.

- UKAD proposes only billets in random length and multiples.
- If length of mults is less than 500mm, UKAD will apply a mark-up of 6%
- Other cases to be discussed.

#### Charges for Radiusing

UKAD is not equipped for radiusing and delivers bars in random or multiple lengths.

Yours sincerely,

Patrick DELABORDE

UKAD & EcoTitanium / VP Sales  
UKAD  
RD 62 - La Croix de Biolet  
63780 Saint Georges de Mons